

TRAINER PROFILE

NGUYEN DINH MINH PHU

PERSONAL DETAILS



Gender: Male
Date of birth: 1st November
Binh Duong
Province/Vietnam
Nationality: Vietnamese
Languages: Vietnamese - Fluent
English - Fluent

ACADEMIC RECORD

Now	MBA (Business Administration) – on progress
2006	Certificate in Professional Training
2005	Certificate in Awareness Before Change
2003	Public Speaking Skills
2002	B.A, Hung Vuong University Business Administration Marketing Management
1998	Certificate in Political Argumentum

PROFESSIONAL RECORD

2008 to date	Director - VAPT
2006 to date	Professional Trainer (Collaborator) – SPECTRA (Singapore)
2006 - 2008	CS Trainer – S-FONE
2004 - 2006	Professional Agency Trainer – PRUDENTIAL LIFE INSURANCE
2003 - 2004	Sales Manager – THE BINH Co., Ltd. Marketing Manager (Collaborator & Consultant) – A.TQM Marketing Manager (Collaborator & Consultant) – NEW YORKS CHOOOL
2002 - 2003	Area Sales Manager - SHIJARVN
1995 - 2001	Salesman – HONGCUC STEEL

TRAINING EXPERIENCE

Teambuilding	Train TheTrainer (TTT)	Communication Skills	Sales Force Management
Tele-Marketing	Public Speaking	Performance Management	Motivational & Leadership Skills
Customer Service Skills	Effective Selling Skills	TelephoneSkills	Conflict Resolution in the Workplace
Effective Meeting	Motivational Training	Effective Time Management	Supervisory Skills
Coaching Skills	Project Management	Problem solvingand decisions Making	Customer Service management
Thinking & Planning	Mentoring Skills	Effective working	Negotiation Skills
Change Management	Sales System Management	Direct Marketing Management	Event Organizing Skills
Team Work	Power of Yourself	Work Planning	And more...

TRAINED COMPANIES

THE US GENERAL CONSULATE	PRUDENTIAL LIFE	ISUZU	TNS MEDIA
METROCASH & CARRY	ACE LIFE	SUZUKI	TOYOTA
JONHSON CONTROL	EASY DREAM	EQUATORIAL HOTEL	BINHAN WATER
BINH DUONG BUSINESS WOMEN CLUB	ILA SCHOOL	COLDWELL BANKER	THE BINH
NEW YORK SCHOOL	SAN MIGUEL PUREFOOD VIETNAM	CROWN SAI GON	PHUTHAI

S-FONE	SMC	VPBANK	TAPACK
GAMELOFT	CHEMTECH	LG-VINA COSMETICS	NIKE
CANON	SONY	MASAN	SHISEIDO
YOUNGONE	FPT	SUNJIN VINA	CSWIND
KIRIN	VNG	CX TECHNOLOGY	SYM
SAMSUNG	SHS	PVFCCo	BOSCH
LICOGI 16	CEVA	MTEX	ROOM TO READ
JAPFA COMFEED	FPT SERVICES	POU CHEN	VILC
POU SUNG	DIEN QUANG	VISSAN	FPT SOFTWARE
SACOMBANK	FPT TRADING	DAI-ICHI LIFE	JETSTAR PACIFIC
MENON	VINASIL	POU YUEN	SANOFI
POU HUNG	VIETLOTT	MICROSOFT (MOBILE)	TUYEN QUANG HYDRO POWER
MAXIM	TONGWEI	POU PHONG	PRIME ASIA
HYOSUNG			

Nguyen Dinh Minh Phu is the Training Director of VAPT. He is the person who directly compiles training programs for VAPT. He has designed many application programs effectively in the modern work environment and consistent with the culture of Asia. He has successfully conducted many programs for staffs to superior managers/directors of famous corporations and companies.

